

# HOTELPRO

—POWERED BY **RCC** PROCUREMENT—

RCC PROCUREMENT (PTY) LTD

COMPANY INTRODUCTION **2018**

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## ABOUT RCC PROCUREMENT

Welcome to the Portfolio of RCC Procurement. In response to what he saw as a growing demand for Hospitality Procurement in Africa, Chris Gemmell established RCC Procurement (Pty) Ltd in 2007.

His personal commitment to provide quality products, together with an efficient service centred on the principles of purchasing, project coordination and logistics, has proved to be a highly successful recipe.

In conjunction with RCC Procurement, Chris has introduced the convenient facility of the web site [www.hotelpro.co.za](http://www.hotelpro.co.za). It has been designed to develop a global network of suppliers and provide prospective clients with details of approved suppliers to the Hospitality Industry.

# COMPANY PROFILE



Country of Incorporation and Domicile:	South Africa
Nature of Business and Principal Activities:	Procurement and Trading in all aspects
Member's:	R. Gemmell
Registered Office:	123 Vasco Boulevard, Goodwood, Cape Town, 8000
Business Address:	17 De Werf, De Wijnlanden, Stellenbosch, 7600
Postal Address:	17 De Werf, De Wijnlanden, Stellenbosch, 7600
Bankers:	Standard Bank of South Africa
Accounting Officer:	Brent Wyngard Professional Accountants (SA) (BW & Associates)
Pty Ltd Registration Number:	2016/522374/07
Vat. Number:	4670242629
SARS Export / Import License:	20658697
Telephone Number:	+27 21 843 3643
Fax Number:	+27 21 843 3637
Email:	hotelpro@mweb.co.za admin@hotelpro.co.za
Website:	<a href="http://www.hotelpro.co.za">www.hotelpro.co.za</a>

# EXCLUSIVE DISTRIBUTORS

RCC Procurement is the exclusive distributor for the following companies in Sub-Saharan Africa:

We can supply you with specific contact details for reference purposes, if required  
Also see GLOBAL PROCUREMENT on page 11 ...

- Sola Hospitality
- Sola Cookware SA
- Echelon Products
- NOOK Wine Racks
- IVV
- SMS Furniture
- Niro Granite
- Jeff Catering



As per our agreement with the above companies, we carry all the required spares where applicable, to assist customers with any product failure that may occur.

Extensive stock is held in South Africa of Sola Hospitality & Retail Products and Echelon Products. Apart from sampling the other Manufacturers supply us on a Project to Project basis.

What will we require to do our preparation and market research?

- Detailed distributor price list
- Pack quantities and sizes
- Instruction manual and parts list with prices
- Marketing material (brochures, catalogues, picture, etc.)



# KEY PERSONNEL CV

Curriculum Vitae – Christopher James Gemmell 1991- Present day  
RCC Procurement (Pty) Ltd 2007- Present Day

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Proprietor  
Established Hospitality Procurement Company in 2007

Developed procurement and professional services based website HOTELPRO for the Hospitality Industry. Launched March 1st 2008.

Projects undertaken include:

- Hilton Curio Rhodes Park - Zambia - 5 Star
- Four Points - Sheraton – Arusha
- Marriot Airport City Hotel – Ghana – 5 Star
- Hilton Lusaka, Zambia – 148 Rooms
- Radisson Blu – Gabon 329 Rooms
- Park Inn ( New Generation) – Gabon
- Radisson Blu – Mammy Yoko , Sierra Leone
- Seacliff Hotel – Dar es Salaam – 5 Star
- Coral International Hotel ( now Hilton) - Cape Town -5 Star
- Arusha Hotel Refurbishment - Tanzania
- Selous luxury tented Camps - Amara Group
- River City Inn - Public Areas Refurbishment
- Sir Sam Jonah Private Residence – Ghana
- Ngorongoro Eco Lodge –Tanzania
- Mount Meru Hotel – Tanzania – 4 star
- Table Mountain Restaurant Refurbishment – World Heritage Site
- Protea Hotel Marine – 4 star
- Protea Hotel Upington
- Gaikou Lodge – Swellendam
- Rainbow Towers – Harare, Zimbabwe
- PH Victoria Junction – Cape Town 4 Star
- Inn on the Square – Cape Town – Three Cities



# KEY PERSONNEL CV...

## Distributor

In line with our Global purchasing policies to source the best product at the best price, became exclusive Distributor of Imperial Bathroom ware (a UK accredited factory based in Guangdong Province in China) in Africa in 2008 and Sola Hospitality Products (Netherlands) in November 2009 amongst others.

Plan One Procurement / Procurement International      2001 - 2007

## Director

Managing Director of Procurement.

Key Projects:

## Protea Hotels South Africa

- Centurion
- Karridene
- North Wharf
- Wanderers
- Melrose Arch
- Mafikeng
- Knysna Quays
- President
- Kruger Gate
- Extreme (Fire & Ice)
- Sea Point
- King George
- Midrand
- Nelspruit
- Tygervalley
- Bloemfontein
- Lion Sands
- Kimberley
- Samrand

Namibia

- Walvis Bay

# KEY PERSONNEL CV...

## Nigeria

- Garden City
- Oakwood Park
- Maryland
- Abuja
- Victoria Island
- Cachez Suites

## Malawi

- Ryalls Hotel, Blantyre, Malawi

## Other

- Pezula Golf Clubhouse
- Pezula hotel & Spa
- Sea Cliff Hotel - Tanzania
- British High Commission - Malawi
- DFID Offices - Malawi
- Mount Soche Hotel - Malawi
- Capital Hotel - Malawi
- Presidents Lounge - Malawi Airport
- Cresta Ondongwa - Namibia
- Cresta Jameson - Zimbabwe
- Cresta Lodge - Zimbabwe
- Sopa Lodges - Tanzania
- Whitesands Hotel & Apartments – Tanzania
- Sheraton Hotel – Lagos, Nigeria

## Protea Hospitality Corporation: Plan One/Procurement International Procurement Manager

1992 - 2001

Procurement International [Pty] Ltd was formed to ensure exposure and expansion into Africa and elsewhere, in keeping with the vision and commitment of the Protea Hotels Group the largest Hotel Group in South Africa. The position allowed for full autonomy regarding the operational, technical, logistical and practical co-ordination of all aspects from conception to implementation and finalization of a project.

# KEY PERSONNEL CV...

## Responsibilities and Functions

- Ensuring proper communication channels between role players
- Initiating and chairing or participating in meetings throughout the period of the Project
- Control and negotiation of budgets and allocations, together with cash flow forecasting.
- Finalizing and placing of all orders for FF&E / OS&E/ Specialist equipment.
- Export logistics and co-ordination
- Management and supervision of installation and commissioning with selected sub-contractors.

## Tate and Lyle Engineering (TLE Projects) Procurement Manager

1991 to 1992

As a result of Tate & Lyle's network of offices in Africa supporting their sugar activities, T&L expanded into Commercial & Hotel Projects offering Construction Management, Project Management and Procurement. Below is a list of projects that I managed the Procurement process on:

- Barclays Bank , Mauritius
- ABN AMRO Bank, Kenya
- Norfolk Hotel, Kenya
- Serena Lodge, Kenya
- Jacaranda Hotel, Kenya
- Intercontinental, Zambia
- Pamodzi Hotel, Zambia
- Musi O Tunya, Zambia
- British High Commission, Zambia





# KEY PERSONNEL CV...

Curriculum Vitae – Lodiaan Fouché

1997 - Present day

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RCC Procurement (Pty) Ltd  
Procurement Manager

2015 - Present Day

Recently joined RCC Procurement (Pty) Ltd to assist with the day to day running, procurement, quality control and project management of future projects.

Raiël

2013 - 2015

Industrial Engineer / Factory Manager

Joined Raiël in 2013 to assist with the setup of a new factory for the manufacturing of office furniture. Key responsibilities included:

- Project management
- Factory layout & design
- Product development
- Procurement
- Factory management
- System development and implementation
- Marketing

Nelco Furniture Manufacturers (Pty) Ltd  
Managing Director / Owner

1997 - 2013

Nelco predominantly focused on the manufacturing and installation of hotel bedroom furniture. During my career at Nelco I was involved with hundreds of hotels with specific reference to the following key areas:

- Product development
- Project price negotiation
- Procurement
- Managing the entire manufacturing function
- Quality assurance
- Executive reporting
- Arranging and managing any logistics required
- On site project management in terms of coordinating and managing deliveries and installation teams

# KEY PERSONNEL CV...

Some of the major installations I was involved with include:

- Beacon Isle Hotel & Resort – Plettenberg Bay
- Holiday Inn Waterfront – Cape Town
- Cullinan Hotel – Cape Town
- Best Western
- Commodore Hotel – Cape Town
- Marriot Airport City Hotel – Ghana
- Protea Hotel Upington – Upington
- Protea Hotel Victoria Junction – Cape Town
- Pemba Beach Hotel & Spa – Mozambique
- Crown Plaza – Orlando Florida
- One & Only – Cape Town
- Arabella Sheraton Grand Hotel (The Westin) – Cape Town
- Arabella Hotel – Kleinmond

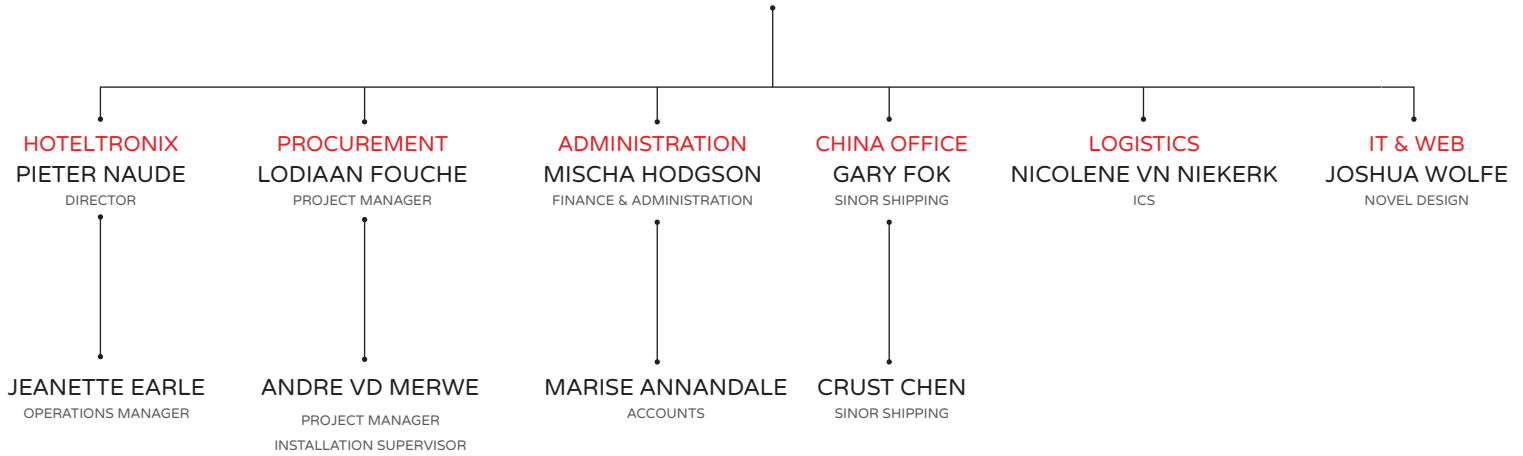


# COMPANY ORGANOGRAM

## RCC PROCUREMENT (PTY) LTD

CHRIS GEMMELL

TEAM PRINCIPAL



# GLOBAL PROCUREMENT

In line with our Global Procurement policies, RCC Procurement are the exclusive Sub-Saharan Africa distributors for the following Companies:-

Sola Hospitality – Netherlands - Flatware, Hollowware, Buffet Equipment –  
**Since 2009**

Out of 48 International Distributors, RCC Procurement are currently in the top 5 with regards to value of sales.

Sola Cookware – Netherlands - Pots, frying pans, kitchenware - **Since 2011**  
Branched out into Retail Sector supplying Supermarkets and Home Ware stores in South Africa on a National Basis

Niro Granite – China & Malaysia – Porcelain tile and Sanitary ware manufacturers – **Since 2012**  
Supplying tiles and sanitary ware for Hospitality Projects throughout Africa

Echelon Products – Australia – Architectural Wine racks, table bases –  
**Since 2009**  
Australian designed Architectural wine Racks for the Hospitality Industry

IVV – Italy – handmade glass products – **Since 2015**  
Newly appointed Distributor of handmade glass products, already secured order for the most internationally recognised Cape Town Hotel –  
The Mount Nelson!

Jeff Catering – China – Water heaters – **Since 2012**  
Supply SA Industrial Kitchen Manufacturer with Water Heaters imported from China

SMS Furniture – China – Furniture Manufacturers – **Since 2012**  
Supplying Major Hotel Chains with exterior furniture on a Project basis.

# EVENTS & EXHIBITIONS



explore your inner foodie

GOOD FOOD & WINE SHOW

**sola**  
COOKWARE SA

Stand H15

Come and visit Sola Cookware at the Good Food & Wine Show CTICC 23-26 May 2013



# LOGISTICAL PARTNERS

RCC Procurement also has a dedicated office in China since 2007 that assist us with sourcing product and ensuring quality control of products.

Payments to manufacturers are also easily controlled and monitored by our local office.

# PROJECT MANAGEMENT OF FF&E AND OS&E

Through our association with Pro Africa Solutions we can provide Project Management of the FF&E fit-out and OS&E Handover. On site Supervision and programming to ensure fast results from receiving of goods on site through Supervision of the Room Installation to complete de-snagged Rooms.

Itemised Room Audits are produced for sign off by Owners/ Operator. FF&E Programs are developed in conjunction with the Development site works and program to fast track implementation of FF&E Installation timeously.

# LOCAL PARTNERS

RCC Procurement is a partner of Hoteltronix, a Hotel Guest amenity provider specialising in Electronic Safes, Sound absorption mini bars, Electronic locks and other access control products and many other Hotel Products such as alarm clocks, luggage trolleys, waste bins etc.

The logo for Hoteltronix features the company name in a bold, lowercase, sans-serif font. The letter 'i' in 'tronix' is replaced by a blue Wi-Fi symbol. The background of the logo is a light blue and white geometric pattern of intersecting lines.

hoteltronix

# CONTACT US



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Fax: +2721 843 3637  
Mobile: +2779 895 4425

Contact: Chris Gemmell

E-mail: [admin@hotelpro.co.za](mailto:admin@hotelpro.co.za) / [hotelpro@mweb.co.za](mailto:hotelpro@mweb.co.za)

## HEAD OFFICE

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Stellenbosch, 7600.  
Western Cape, South Africa.

## WAREHOUSE

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Saxenburg 1,  
Kuilsriver, Western Cape  
South Africa.

# HOTELPRO

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